
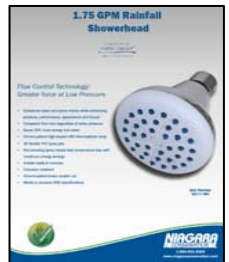








## 2008 Franchise Green Standards

Standard	Picture	Description	Unit Cost	Saving	ROI
Fluorescent Bulbs		FLUORESCENT, COMPACT, SCREW IN SPRING LAMP, 27 WATT, AL #F2030, 51331134, TCP #UB274.2700K, AVG LIFE 10,000HRS, ONE YR WARRANTY, M6 BEDSIDE LAMP & BEHIND TV. Example shown - This is a minimum standard.	\$ 2.21	66% energy savings	0.9 years
Low Flow Showerhead		NIAGARA 1.75 GPM Rainfall Showerhead - This is the actual specification that is required.	\$ 5.71	30% energy and water savings	1 Year vs. 2.5gpm
Faucet Aerators		LOW FLOW MALE- FEMALE AERATOR "PKG OF 6" Regular Dual Thread (M/F) Aerator "Pkg Of 6" - 55/64"-27 And 15/16"-27 - Chrome-Plated Brass - Economy Flow: 1.5 GPM @ 60 PSI (or other comparable 1.5gpm max aerators) - This is a minimum standard.	\$ 0.78	Will reduce 1.5 up to 2 gallons per min	6 Months
HVAC / PTAC		GE® Zoneline® High eff. Heat Pump. With hot gas defrost 12+EER 7000BTU or 9000BTU - This is a minimum standard and should be used as you replace your AC units.	\$ 530.0	Will save approximately \$150-200 per year over 7-8 year old technology in southern climates and \$250-300 per year in northern climates	2-3 year

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Standard	Picture	Description	Unit Cost	Saving	ROI
Batteries Recycling		Bucket will mean Battery Recycling Bucket (Bucket), 1 Gallon, Veolia Mfg # SUPPLY-069, Supplier #30450022 / F2344 - This is a minimum standard.	Price <b>\$64.71</b> / Final price to be confirmed for franchisees	Mainly environmental benefits: Reduce impact on biodiversity of lead, cadmium, nickel and Mercury contained in Batteries and Light Bulbs	EPA Compliance with Mercury-Containing and Rechargeable Battery Management Act
Bulbs recycling		Box will mean Light Bulb Recycling Box, Small, Veolia Mfg # SUPPLY-043, Supplier #52003001 / C6796 - This is a minimum standard.	Price <b>\$41.41</b> (Small) / Price <b>\$64.94</b> (Large) / Final Price to be confirmed for Franchisees		Mandated in the following States: AR,CA,CO, CT,DE,IL,LA,MA, ME, MN,MO,NE,NH, NY,PA RI, VT,WA,WI
Energy Savings and Environmental Card		<b>Existing brand standard.</b> Must be placed on the bed closer to the wall. This is an exact standard.			
ACCOR Environmental Charter		<b>Approved Standard.</b> Need to order item and place in the employee breakroom. Goal is to be compliant with the 14 mandatory points by year end 2008. This is an exact standard.	<b>The 14 points</b> are: 1,2,3,8,12,16,26,27,30,31,48,51,52,59. You can view the detailed description and compliance in the charter tab section.		